

# TURNING WRITTEN GOALS INTO \$\$\$

Goal: \$  in 12 months

Average \$ \_\_\_\_\_ per deal

\$  Goal

Divided by \$ \_\_\_\_\_ per deal

Deals

x 25 Offers

Offers

Divided by \_\_\_\_\_ week's (At least 2 week's vacation/sick)

Offers per week