

WEEKLY ACTIVITY WORKSHEET

Name: _____ Week: _____

FINDING & QUALIFYING CASH INVESTORS

TECHNIQUE	GOAL	ACTUAL	QUALIFIED INVESTORS
Craigslist Phone #'s			
YouTube Phone #'s			
Google Maps Phone #'s			
Bandit Signs (create and place)			
Ghost Ads			
Auctions			
Landlords			
Direct Mail - Post Cards/Letters			
Other			
		TOTAL	
Total # of Qualified Cash Investors (All Time)			

FINDING DEALS

TECHNIQUE	GOAL	ACTUAL	QUALIFIED LEADS
MLS Listings (A and B)			
Pocket Listings			
Wholesalers			
Bandit Signs (create and place)			
Driving for Dollars - Vacant Homes			
Direct Mail - Post Cards/Letters			
Social Media			
Highest and Best			
Craigslist Ads			
Zillow			
Other FSBO Websites			
Landlords/Property Managers			
Cold Calling			
Door Knocking			
Power Team			
Other			
		TOTAL	

WRITTEN OFFERS

PROCESS	GOAL	ACTUAL
ARV Calculations		
# of Qualified Leads with Equity		
Property Walk Throughs		
Repair Estimate Calculations		
MAO Calculations		
Verbal Offers Made (Off Market ONLY)		
Written Offers Made		
Counter Offers		
Accepted Offers		
Re-Offers		
		TOTAL OFFERS
TOTAL # OF WRITTEN OFFERS MADE (ALL TIME)		
TOTAL # OF OFFERS ACCEPTED (ALL TIME)		
TOTAL # OF COMPLETED DEALS (ALL TIME)		